

Manufacturing Sourcing Manager—Sawmill Machinery

SALEM EQUIPMENT, INC. located in Sherwood, OR is a wholly owned subsidiary of Wellons Inc. and a leading manufacturer of a wide range of premium sawmill machinery since 1946.

As a result of an upsurge in customer project activity, we are experiencing an increasing work load in our Sourcing and Procurement Department. We are seeking an exceptional Sourcing Manager with a strong network of local, regional, and national suppliers. The Sourcing agent will be the gatekeeper for the make versus buy decision for machined and fabricated parts and assemblies. We are looking for the Sourcing Manager who possesses a strong knowledge of contract manufacturing, fabrication, machined components, and OTC component parts i.e. bearings, gears, motors etc. The Sourcing Managers knowledge of sourcing, negotiation, project management, ingenuity and ambition will help us maintain and strengthen our brand in the marketplace.

Salem continues to look for new and better ways to serve our lumber producing customers with solutions that help them reach and exceed their operating goals. Salem Equipment is a global supplier to the wood processing industry, with a primary customer base in the US & Canada, as well as some in Europe and South America. We strive to provide value added solutions for our customers and assist them in producing quality wood products for the end user.

Essential Job Functions and Qualifications:

- Ability to review drawings and determine best course for manufacturing means and methods from either in-house or a pool of outsourced suppliers.
- Develop a local, regional, and national database of suppliers with areas of expertise that complement the Salem sales strategy in various geographic markets.
- Analyze internal versus external costs and lead times to strengthen our financial performance.
- Identify key strategic suppliers and develop strategies to secure mutually beneficial relationships.
- Understand supplier risk profiles and develop and communicate mitigation strategies.
- Determine and manage deliveries of outsourced and procured items.
- Prepare proforma cost analysis reports for management.
- Prepare regular progress reports and presenting them to project managers.

Education, Experience & Certification:

- Prior work experience as a machine shop or fabrication shop estimator.
- BS degree in supply chain management, logistics, business administration or demonstrated equivalent.
- Demonstrated strong project management and leadership skills.
- Ability to identify and qualify vendors based on changing business needs.
- Demonstrated supplier network.
- Familiarity with ERP systems and vendor management software.
- Previous experience in a capital equipment manufacturing or machine/fabrication job shop environment.

Desired Key skills:

- Strong math and Microsoft Office business tools (Excel, Word, Outlook, PowerPoint, Access)
- American Production and Inventory Control (APICS) Certification
- Versed in multiple manufacturing technologies
- Attention to detail
- Problem solving
- Written and oral communication
- Versed in and a desire to learn new machining technologies
- Excellent project management skills
- Time management and organizational skills

Salary & Benefits:

- Salary is DOE.
- Medical, vision, dental insurance
- 8 paid holidays
- Discretionary profit share retirement plan contribution up to 25% of earnings.
- Discretionary bonus based on profitability.

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